

Director of Racquets Profile
New Canaan Field Club
New Canaan, CT

DIRECTOR OF RACQUETS (DOR) NEW CANAAN FIELD CLUB

The New Canaan Field Club, one of New England's most prestigious private, member family-owned Clubs, has a "newly" created Director of Racquets (DOR) role they are seeking to fill. The Director of Racquets role at the New Canaan Field Club is an opportunity for a highly motivated and seasoned professional with very strong leadership and racquet centric experience, to lead a premiere Northeast racquets Club in the highly coveted and much sought-after Fairfield County, Connecticut area.

An extremely visible and engaging Candidate with a positive and knowledgeable approach, that is exceptionally organized and approachable, is essential as the Club transitions its traditional model of a separate Director of Tennis / Director of Paddle Tennis to a more contemporary year-round model of Director of Racquets. The chosen Candidate will possess an appeal to all segments of Racquet Membership with the overall goal of creating and providing an embracing culture of best-in-class amenities and practices. Racquet programming will provide leadership oversight, and visionary direction of all Tennis, Paddle Tennis, and Pickleball amenities.

ABOUT THE NEW CANAAN FIELD CLUB

Established in 1957, the New Canaan Field Club (NCFC) enjoys a very strong reputation as the premiere private family racquets club in Fairfield County. The Club has rich traditions and a heralded reputation in Tennis, Aquatics, and Platform Tennis. NCFC is renowned for strong players and competitors, yet welcoming to entry level adult and junior players. NCFC remains a stately and peaceful oasis, in the center of the "Gold Coast" Fairfield County, Connecticut located an hour north of New York City.

Racquets is a thriving and growing program at NCFC, with premiere facilities including 10 impeccably groomed har-tru tennis courts and 4-36' junior courts. There is a full-service pro shop at the Tennis Center with second floor social center. Engaging social and competitive programming are available for men, women, couples, and juniors, with 7 women's and 6 men's teams competing with other local Fairfield County Clubs. Social and programming consists of well over 150 annual events that are welcoming to players of all abilities. Eight professionals are available for instruction, administration, and support. The tennis complex opens in mid-April and remains open through the fall. The Club has an extremely active Paddle Tennis program in the fall, and continues through early spring with 4 LED lighted platform tennis courts. Current Capital plans include the fall construction of an additional Platform Tennis Court, the spring construction of four (4) Pickleball courts and the expansion of the Platform Tennis Hut Balcony. The NCFC continues to invest and upgrade its amenities for its current and future Membership, and will remain the premiere destination for families seeking a welcoming and engaging private club experience.

Membership NCFC is highly selective, at current capacity with a waitlist, and is by Invitation-only.

NEW CANAAN FIELD CLUB OVERVIEW

- 250 Equity Member families
- Gross volume \$2.1M
- Current Initiation fee for family membership \$16,800
- Annual dues \$4,800
- FT Employees in season 26, FT Employees off-season 3

- Average age of Membership 46
- POS System – Jonas
- The Club has two homes on property that currently house the Director of Tennis and the Director of Maintenance and seasonal summer tennis staff
- The Club is organized as a 501c (7) not for profit organization

THE NEW CANAAN FIELD CLUB WEBSITE: www.NC-FC.com

Director of Racquets Position Overview

The Director of Racquets (DOR) will have the responsibility for all day-to-day Racquet Operations of the NCFC. While the Club has two distinct seasons, the “DOR” role will be a year-round position enabling continuity and synergy for all Racquet sports. He or she will direct and administer all aspects of Racquet related sports including, but not limited to:

- Staff recruitment and development
- Social Programming
- Ensuring memorable and unique experience and Member / Guest satisfaction
- Development and engagement of Men, Women, and Junior activities

KEY ATTRIBUTES FOR DIRECTOR OF RACQUETS

- Visibility and availability to members and staff
- Proven leadership in recruiting, retaining, and directing a staff of multi-seasonal professionals
- Exceptional coaching and instructional abilities for tennis, platform tennis, and pickleball
- Ability to grow engagement (cross pollinate) and increase racquet participation Club wide
- Aptitude to provide a high level of engagement of all sectors of the membership
- Competitive experience in Tennis, Paddle Tennis, and Pickleball
- Pro Shop expertise including purchasing, merchandising and promotions
- Proven leadership in recruiting, retaining, and directing a staff of seasonal professionals
- Continual and professional development current trends and programming
- Ability to provide competent and meaningful direction to Committee Chairs and BOG

ADDITIONAL CANDIDATE QUALIFICATIONS

A seasoned professional from an active, family-oriented, **northeast** private member owned club is preferred.

Must be comfortable working in a casual club environment supporting and embracing the club culture that is so extremely unique at NCFC.

Strength in providing well thought out and diplomatic recommendations to members, volunteers, Committee Chairs and provide direction to increase utilization of all Club amenities.

EDUCATION AND CERTIFICATION

The ideal Candidate will have earned a college degree in a Sports related discipline and be a USPTA/PTR/PPR Certified Professional. The Director of Racquets Certification by the University of Florida in conjunction with the USTA/PTR/USPTA is the preferred certification.

SALARY AND BENEFITS

The New Canaan Field Club offers a generous compensation package including base salary, commission, and benefits that is commensurate with qualifications and experience befitting a Club of the stature and

significance of the New Canaan Field Club. Housing on property could be a component of compensation.

INSTRUCTIONS ON HOW TO APPLY

You must apply for this role as soon as possible, but no later than July 14th. Interviews will occur in late-July with the new DOR expected to be on property by early September.

Please prepare a strong and thoughtful cover letter addressed to:

Mr. Timothy Szemplinski, General Manager (GM@nc-fc.com) and clearly articulate why you would like to be considered for this position at this stage in your career and why the New Canaan Field Club and the Fairfield County area will be beneficial to you, your family, your career, and to the Club if selected.